

# Agency for **C**ooperation in **S**econdary **E**ducation

***W**hy do we need it*

***G**oals and **a**ctivities*

***T**owards a business plan*

*One of the problems of projects like PACE is that*

***THEY END ...!!!***

*Innovation cannot be brought in one term!*

*The risk is that in schools there are too many projects  
and too little focus on a constant process of **i**nnovation  
and **q**uality improvement.*

**How to:**

- continue collaboration and exchange among teachers on a regular basis?*
- spread innovation in our regions?*
- mainstream PACE results to decision makers?*



*The instrument to make  
cooperation constant* →

**A**gency for **C**ooperation  
in **S**econdary **E**ducation

*Is the outcome of **P**ACE.  
It's a new entity that:*

- ✓ *promotes the status and recognition of the teaching profession across countries;*
- ✓ *promotes innovation in secondary education*
- ✓ *organizes professional development opportunities for teachers  
(continuation and enlargement of PACE)*
- ✓ *intends to develop the potential of education as an instrument of  
reconciliation, **s**ecurity, **s**tability and **p**eace.*



## ***The Agency Goals***

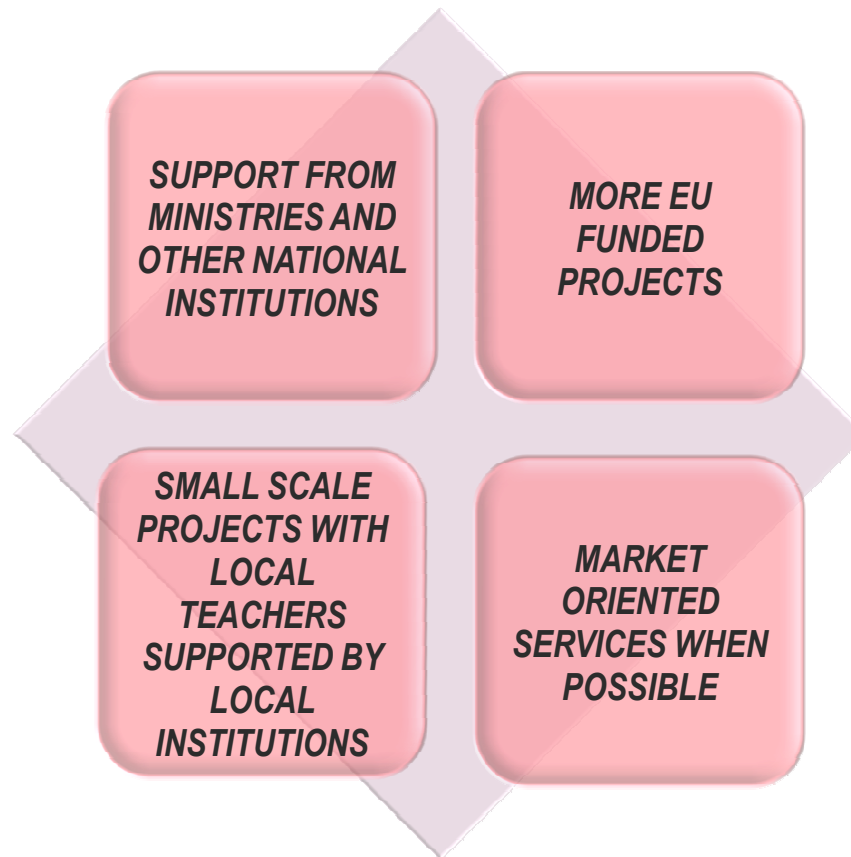
- “ foster cooperation among different secondary education systems;*
- “ define and diffuse a new role for the teachers;*
- “ provide professional development opportunities for secondary school teachers;*
- “ broaden curricula through intercultural approaches;*

## ***These goals will be met by:***

- “ organizing networks at grass roots and at ministerial level;*
- “ organizing workshops for professional development;*
- “ promoting and disseminating best practices in secondary education, also through the setting-up of on-line communities of teachers and students;*
- “ providing and disseminating teaching materials;*
- “ providing services and specialist advisers for policy makers in the field of secondary education*

*Its **mission** is “to promote peace, a sustainable future, inclusion and intercultural dialogue through secondary education”.*

## **HOW? -**



*On going activities.....*

**SUPPORT FROM MINISTRIES AND OTHER NATIONAL INSTITUTIONS**



***International Conference of the 16th of April***  
***All Ministers of Central and Eastern Europe invited***  
***Students' document***  
***Presentation of PACE results***  
***Still looking for speakers and advice***



***Network of schools which are members of the Agency***  
***Schools are sending membership forms and welcome the***  
***opportunity***



***Interest from the Albanian Minister of Education***

**MORE EU FUNDED PROJECTS**



**Objective 3 “Territorial Cooperation Projects”**

**(Alpine Space, Italy-Slovenia, Central Europe, South East Europe, IPA Adriatic, Italy-Austria)**

**- Establish partnership and define project ideas before the call is out.**

**SMALL SCALE PROJECTS WITH LOCAL TEACHERS SUPPORTED BY LOCAL INSTITUTIONS**



***Diffusion seminars***

*Opportunity to find support from local institutions for cooperation among PACE teachers to continue*



***In Italy***

- possibility to get some funding from the Region for specific regional projects involving a network of local schools*
- possibility to apply for cooperation funds for teachers' professional development in BiH (they could cover travel and some personnel costs in BiH)*

*MARKET ORIENTED SERVICES WHEN POSSIBLE*



*I.e. World Culture Workshop  
taking place in March in Duino*

## ***Towards a business plan***



## **C**hallenges:

- Created for *i*dealistic reasons and not to make business
- More than one *m*arket
- Very little *m*oney for education





**Some**

**Questions**

**For**

**You**



**MISSION AND OBJECTIVES**

- *Which would be the most important goal in your country /region among the ones described?*
- *What would you add?*

**SERVICES AND MARKET**

*Which would be the **added value** of the Agency?*

*What do you find most **appealing** of the “PACE experience”?*

*In which aspects would the Agency be **unique**?*

*Which are the **most needed** services that the Agency could offer in each market?*

*Which services would be most easily sponsored, funded, or paid for by individuals, organisations, institutions?*

*Which other institutions, organisations, private companies are providing the **same services** in each **market**?*

*Would the Agency be a **competitor** or could it be an allied of existing organisations?*



**MARKET**

- How can the Agency promote its services?

Shall it focus on funding from schools, ministries, local authorities, international organisations?

- How much can a school spend for teacher training in Italy/ Croatia, BIH, other central-eastern European countries?

How much are Ministries spending for curriculum review?

Which are the Agency critical factors of success?